BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

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Order Instituting Investigation to Consider Policies to
Achieve the Commission's Conservation Objectives for
Class A Water Utilities.

In the Matter of the Application of Golden State Water Company (U 133 E) for Authority to Implement Changes in Ratesetting Mechanisms and Reallocation of Rates.

Application of California Water Service Company (U 60 W), a California Corporation, requesting an order from the California Public Utilities Commission Authorizing Applicant to Establish a Water Revenue Balancing Account, a Conservation Memorandum Account, and Implement Increasing Block Rates.

Application of Park Water Company (U 314 W) for Authority to Implement a Water Revenue Adjustment Mechanism, Increasing Block Rate Design and a Conservation Memorandum Account.

Application of Suburban Water Systems (U 339 W) for Authorization to Implement a Low Income Assistance Program, an Increasing Block Rate Design, and a Water Revenue Adjustment Mechanism.

Application of San Jose Water Company (U 168 W) for an Order Approving its Proposal to Implement the Objectives of the Water Action Plan.

Investigation 07-01-022 (Filed January 11, 2007)

Application 06-09-006 (Filed September 6, 2006)

Application 06-10-026 (Filed October 23, 2006)

Application 06-11-009 (Filed November 20, 2006)

Application 06-11-010 (Filed November 22, 2006)

Application 07-03-019 (Filed March 19, 2007)

REPLY COMMENTS OF PARK WATER COMPANY ON PROPOSED DECISION IN PHASE 1A

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REPLY COMMENTS OF PARK WATER COMPANY ON PROPOSED DECISION IN PHASE 1A

In accordance with Rule 14.3 of the Commission's Rules of Practice and Procedure, Park Water Company ("Park") respectfully submits its reply comments on the Proposed Decision ("PD") of Administrative Law Judge Janice Grau on I.07-01-22, which was released for comment on January 15, 2008.

I. INTRODUCTION

Opening comments on the PD were filed on February 4, 2008 by Park, the Utility Reform Network, the Latino Issues Forum, the National Consumer Law Center and Disability Rights Advocates ("Joint Consumers"), Consumer Federation of California ("CFC"), the Division of Ratepayer Advocates, California Water Service Company, and Suburban Water Systems. Park offers reply to the opening comments of CFC and the Joint Consumers.

II. REPLY TO CFC

CFC's comments on the PD consist almost entirely of rearguing positions taken in CFC's brief. According to Rule 14.3 (c), these comments should be accorded no weight. Even where CFC asserts that the PD violates section of the Public Utilities Code, CFC's assertions are based on these same arguments which CFC has made throughout this proceeding that; 1) only multitiered rate structures can be deemed conservation rates; 2) the proposed rate designs will not be effective in promoting conservation without more extreme differences between tiers; and 3) water companies should immediately adopt rate structures which districts or cities have developed gradually over years without going through the same transitional process and without regard to the effect on ratepayers. The PD has examined and rejected these arguments.

The pages of CFC's comments are not numbered. Park's replies, therefore, reference CFC's comments according to section number.

A. The PD Does Not Violate PU Code Section 453 or 701.10

In Section I of its comments, CFC states that the PD, at page 12, "sets a numerical goal for conservation and allows individual utilities to decide how to meet it". CFC then asserts that the PD would have the Commission cede its responsibility to examine rate applications and make a determination as to whether those rates meet statutory standards. CFC then cites as relevant statutes which it asserts are not met by the rates approved in the PD, PU Code sections 453 (c) and 710.10, (c) and (f).

The PD, at page 12, contains a discussion of the setting of conservation goals in Phase II of this proceeding and addresses CFC's concern about adopting rate designs prior to setting this goal. The PD states that it favors the broad approach because it will allow utilities to meet goals through price and non-price policies. Though the position taken in the PD does not agree with CFC's opinion that only extreme tiered rate designs will be effective in meeting conservation goals, there is nothing on page 12 of the PD which cedes the Commission's responsibility to examine rate applications and set rates which meet statutory standards. CFC's assertion that the PD cedes the Commission's responsibility is totally unfounded. CFC's assertion that the rates adopted in the PD for Park do not meet the standards of PU Code Sections 453 (c) and 710.10, (c) and (f) is equally unfounded.

1. **PU Code Section 710.10, (c) and (f)**

CFC asserts that the rates approved in the PD for Park do not provide appropriate incentives to customers to conserve water and are not based on the cost of providing water service, and therefore do not meet the requirements of PU Code Section 710.10, (c) and (f), respectively.

As shown in Park's Reply Brief on Issues in Phase 1A (Section II.A., pages 2-3), the rates approved in the PD for Park, both for residential and non-residential customers, are conservation rates which meet or exceed the criteria set forth by the CUWCC and are appropriate as the initial step of implementing conservation rates that will continue evolving over time. It is exactly the same initial step taken by LADWP when that agency first began this process.

As shown in Park's Reply Brief on Issues in Phase 1A (Section II.C., pages 4-7), the rates in Park's settlement are based on the cost of providing the water service; they are set so as to generate Park's adopted revenue requirement. The rates maintain the existing allocation of revenue from each customer class adopted in Park's most recent GRC decision. CFC's assertion that the proposed rates are not based on cost of service is based solely on CFC's opinion that additional cost allocation studies are required.

CFC further argues that the Commission has avoided unreasonable discrimination in the past by requiring cost allocation studies and cites D. 02-02-052. The cited decision has to do with the allocation of Aggregate DWR revenue requirement for long-term power contracts among the different California electric utilities. Park does not see anything in that decision that has any direct bearing on the necessity for additional cost allocation studies in this proceeding.

2. PU Code Section 453

CFC asserts that the rates approved in the PD are discriminatory and do not meet the standard of PU Code 453 (c). CFC's assertion that the rates are discriminatory appears to stem from the fact that the rate design for residential customers contains a 2-tier commodity rate while the rate design for the non-residential customer classes has a single tier commodity rate.

The rates proposed for Park in the settlement have the same schedule of service charges by meter size for all customer classes (Settlement Agreement Between DRA and Park on WRAM & Conservation Rate Design, page 5, para. 5.2). As the PD notes (page 23), the average effective commodity rate for the residential customers is the same as the single tier commodity rate for all other classes. The only difference is that the residential rates have two tiers.

CFC (Section I.A.1.) asserts that the tiered rates for residential customers have a discriminatory effect because residential customers will incur higher volumetric rates as usage increases in the second tier with the result that bills for residential customers have the potential to increase by a greater percentage than those for non-residential customers. This effect will only occur when a residential customer has usage than exceeds the standard indoor household usage of 10 Ccf/month (Park Reply Brief on Phase 1A Issues, Section II.D., page 8) by more than three times (Settlement Agreement Between DRA and Park on WRAM & Conservation Rate Design, Attachment 1, page 1). The fact that no such standard usage amount has been introduced for any customer class other than residential, illustrates the fundamental difference in homogeneity between the residential class and other customer classes.

CFC (second page of Section I.A.1.) asserts that "The ALJ erroneously determined that inter-class discrimination was justified in Park's case because 'non-residential customer classes in Park's service territory do not exhibit homogeneous usage patterns so developing increasing block rates for those classes will be more time- consuming." CFC claims that the usage of residential customers is not more homogeneous than that of non-residential customers and points to the fact that Suburban found reason for separate rates within its residential class and that LADWP has different rates for residential customers based on various factors including by climate zones. The fact that these other entities have found some heterogeneity within their residential customers does not refute the PD's finding that, for Park, the usage patterns of the non-residential customer classes are fundamentally less homogeneous than the usage pattern of residential customers. The PD's determination is not erroneous.

The fact that there is a difference between the residential and non-residential commodity rate structures does not, in and of itself, constitute discrimination or violate PU Code Section 453. PU Code section 453 (c), cited by CFC, actually states: "No public utility shall establish or maintain any <u>unreasonable difference as to rates</u>, charges, service, facilities, or in any other respect, either as between localities or as between classes of service." (emphasis added). The PD has determined that the single difference between the rates proposed for Park's residential customers and non-residential customers is reasonable. Further, PU Code 453 (e) states: "The commission may determine any question of fact arising under this section."

CFC argues that the PD is inconsistent, asserting "The ALJ rejected Cal Water's non-residential rates to avoid discrimination. (see below) The ALJ should reject the Park Settlement for the same reason." The "below" appears to be a reference to footnote 9 in Section I.B.3. in which CFC claims that "The ALJ apparently recognizes discrimination as a ground for rejecting rates since she refuses to accept the rate design for Cal Water's non-residential customers, citing the PD at page 17-18. At the bottom of page 17 the PD, referring to the Cal Water settlement, states "The settling parties have not justified different single quantity rates by meter size and the resulting bill impact for average consumption.". This issue in the Cal water settlement relates to impacts within a customer class rather than between customer classes and has to do with different single quantity rates by meter size which are not proposed for Park.

B. <u>CFC's Assertion that the PD Evidences Legal Error is Unfounded</u>

In Section II of its comments, CFC argues that the PD commits legal error because the Commission has decided to address the pilot conservation rate proposals in Phase 1 of this proceeding and to address the expansion of tiered rate designs to other customer classes, and revision of the residential tiered rate designs in future GRCs (Assigned Commissioner's Ruling and Phase 2 scoping Memo – February 8, 2008, page 2), because the PD found the issue of additional cost allocation studies to be outside the scope of the proceeding, and because CFC perceives that it was "confronted with a brick wall" in attempting to offer evidence to rebut settlement proposals.

CFC has consistently opposed the idea of pilot programs and any transitional approach to implementing conservation rates. CFC takes the position that the implementation of conservation rates should be delayed until the perfect rate structure can be developed, which rate structure would never have to be changed (Park Reply Brief, page 6). CFC's position has been that, as a first step, utilities should implement rate designs similar to those developed over years by a relatively small number of municipalities and districts, without going through that same development process to allow customers to acclimate to the conservation rates and provide for customization of the conservation rate design based on actual experience (Park Reply Brief, page 7). The fact that the PD does not agree with CFC's position does not constitute legal error.

The issue of additional cost allocation studies is not an issue that was raised in the OII. CFC's assertions that it must be addressed to comply with the PU Code are addressed above.

The evidence CFC presented to rebut the settlement proposals consisted largely of pointing to existing conservation rate designs for a small number of districts and municipalities, offering examples of various alternative types of conservation rate designs which were sometimes mutually exclusive, and CFC's unsupported contention that the proposed rate designs would be ineffective unless all customer classes had tiered rates with large rate differentials between tiers. CFC did not appear to give any consideration to the customer impact of such recommendations. CFC did not provide any alternate rate schedules for the Commission's consideration which generated Park's adopted revenue requirement and would, in fact be based on cost of service and meet the standard of PU Code Section 710.10, (f). The fact that the PD did not find CFC's evidence to be convincing, and did

not agree with CFC's recommendations, does not mean that the settling parties did not meet the appropriate burden of proof for the reasonableness of the settlements. It does not mean that CFC was deprived of due process. And it does not constitute legal error.

III. REPLY TO JOINT CONSUMERS

A. <u>Joint Consumer's Contention that the PD's Approval of the Park/DRA Settlement Agreement runs Counter to the Public Interest and is not Reasonable in Light of the Record of this Proceeding is Incorrect</u>

The joint opening comments of the Utility Reform Network, Latino Issues Forum, National Consumer Law Center and Disability Rights Advocates (the "Joint Consumers") assert that the PD is reliant upon promises from Park to implement meaningful customer education on the proposed conservation rate design. The Joint Consumers (page 9) state, "As discussed above, the Proposed Decision relies on promises from the utilities to implement consumer education measures. But these promises, in addition to be unenforceable, do not go far enough to protect low income and limited English Speaking customers." This assertion has little basis in the record of this proceeding. As referenced in the Joint Consumer's opening comments (page 7), the Park/DRA Settlement Agreement dated June 15, 2007 (the "Settlement") addresses customer education and outreach. The Settlement (Section 11, page 7) states the following:

- 11.1 Park will develop a customer education and outreach program associated with implementing the new conservation rate design. Park will include notices in English, Spanish, and in other languages prominently used by Park's customers. Park will make conservation rate information available on its website in the same languages. Park agrees to use accessible means of communication to meet the needs of hearing and/or vision impaired customers. Park agrees to meet with disability rights advocates to determine the best way to make this information accessible to customers with disabilities.
- 11.2 Park will provide a notice to Community Based Organization (including organizations representing the interests of persons with disabilities) within its service areas so that they can publicize the conservation rate design.

Contrary to the Joint Consumer's assertion of vague promises, the Settlement contains tangible actions that Park has committed to that are both verifiable and enforceable by the Commission.

Additionally, the record of this proceeding contains testimony that Park presented in response to the comments of the Joint Consumers on the Park/DRA Settlement Agreement. In its testimony (Further Testimony of Edward Jackson, pages 3-4), Park clarified its positions with respect to the recommendations of the Joint Consumers on customer education and outreach. Park has committed to the following specific actions: providing large type notices upon request, contacting the community based organizations ("CBO") in its service territory and to enter in partnerships with those CBO's willing to do so, continue the existing practice of providing a toll-free number for non-English speaking customers with bilingual customer service representatives available for Spanish-speaking customers, and provide TTY access to information. Contrary to Joint Consumer's assertion of vague and general promises, the testimony provided by Park in this proceeding contains substantive measures to provide meaningful customer education and outreach to its customers that are verifiable by the Commission.

The record of this proceeding clearly supports the adoption of the Park/DRA settlement. The fact that Park's proposed customer education and outreach program is not the subject of a separate settlement agreement or memorandum of understanding with the Joint Consumers does not make Park's customer education and outreach program any less concrete.

B. <u>Joint Consumer's Recommendation that the PD Require Additional Notice and Outreach for Spanish-Speaking and Disabled Customers is Unnecessary</u>

The Joint Consumers assert that the PD does not adequately justify its refusal to adopt sufficient customer education and outreach measures for Park. As support for this assertion, the Joint Consumers (page 6) express concern over Park's rejection of

two of its specific recommendations. The Joint Consumers state that Park has not agreed to provide public notification for Spanish-speaking customers in the form of a newspaper advertisement or home-delivered flyers targeted to Spanish-speaking populations. These comments ignore the direct testimony provided by Park in this proceeding which demonstrates that these specific recommendations are unnecessary and inappropriate for Park.

As shown above, all of Park's communication methods include Spanish-language capability: notices, IVR phone system, and customer service representatives. (Park Reply Brief on Phase 1A Issues, Sections IV.C. and IV.D., pages 20-23).

Park's objection to providing advertisement in newspaper publications, in English or Spanish, is based on cost effectiveness; Park considers that newspaper publications are not a cost effective means of communicating with its customers. Providing a separate additional notice targeted only at Spanish-speaking customers is redundant to Park's existing practice and would therefore also not be cost-effective. The Commission's Rules of Practice and Procedure require the use of newspaper publication. H(Rule 3.2) only for notice of general rate increase applications and notice of evidentiary hearings (Rule 13.1). Customer notices by newspaper are not required to target specific customer groups or for any other purpose (Park Reply Brief on Phase 1A Issues, Sections IV.D., page 22 and IV.G., page 24).

The Joint Consumers (page 9) further state, "Perhaps the specific method of outreach could be decided by the utility, at the district level, but there must be a Commission requirement that there be *additional* notice and outreach for Spanish-speaking and disabled customers." Due to the above stated efforts that Park has undertaken in order to serve its Spanish-speaking and disabled customers, additional measures are not required. While Park agrees to TTY access and communications in large type as additional measures for disabled customers, the Joint Consumers have not provided any basis for its recommended Commission requirement for some additional method of outreach targeting specific language groups beyond insuring that the communications provided for all customers are provided in that language.

The record in this proceeding contains the details of Park's customer education and outreach program that is both meaningful and cost effective. There is no need for greater specificity or the imposition of additional requirements as proposed by the Joint Consumers.

IV. CONCLUSION

For all the reasons presented above, Park respectfully urges the Commission to disregard the proposals of CFC and the Joint Consumers addressed in these comments.

Respectfully submitted,

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Dated: February 11, 2008

I HEREBY CERTIFY THAT I HAVE THIS DAY SERVED A COPY OF "REPLY COMMENTS OF PARK WATER COMPANY ON PROPOSED DECISION PHASE 1A" IN I.07-01-022 BY USING THE FOLLOWING SERVICE:

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Executed on February 11, 2008, at Downey, California.

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********SERVICE LIST******

REPLY COMMENTS OF PARK WATER COMPANY ON PROPOSED DECISION PHASE 1A

Last Update on January 25, 2008 I.07-01-022

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